



ASPIS PRONIA
INSURANCE COMPANY

18 September 1996

Mr Theo. Hadjiyannis
Director General
The Cyprus Institute of Marketing
P.O.Box 5288
Nicosia

Dear Mr Hadjiyannis,

It gives me a great pleasure to express our sincere thanks and appreciation for delivering our Agency Managers such as outstanding training program on the "Basic Principles of Management for Agency Managers", held at Platres on the weekend 14-15th September 1996.

You have managed to create an excellent learning environment by raising the most debatable issues concerning the above subject. All the participants were delighted with your presentation.

We must admit that the benefit to the participants has been enormous and has undoubtedly increased the zeal and enthusiasm of our Agency Managers in all respects.

Once again we would like to thank you and congratulate you for your valuable contribution in improving the marketing standards of our Agency Managers.

We look forward to a closer collaboration on a long term basis for the educational and training requirements of our Organisation.

Best Regards

Chr. Eleftheriou
General Manager

ASPIS PRONIA INSURANCE CO.

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